

Exploring the Latest in Dell Thin Clients

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Having the right VDI endpoint strategy is critical



for a successful VDI implementation

What is a thin client?

Traditional PC



Local Processing

End User Client Device

VDI environment (On-premises datacenter or public cloud) Processing Storage User OS Virtual App User OS Virtual Desktop Virtual Desktop Virtual App VDI communication protocol: HDX/ICA, RDP, Blast, PCoIP, Thin client Thin client OS VDI communication protocol HDX/ICA, RDP, Blast, PCoIP. solution:

Thin client OS

We thoughtfully design optimized solutions for VDI so you can

work and innovate everywhere.

Delight the end user

Enable seamless collaboration and productivity.



Simplify IT

Clear the way for superior and secure user experiences.

Delight the end user

Enable seamless collaboration and productivity







Understand and meet the needs of your users

with a selection of devices tailored to how people work.

Ensure collaboration no matter where work happens

with solutions designed to provide rich collaboration and connectivity options.

Increase efficiency and productivity

with solutions optimized for VDI, ready to deploy and centrally managed.

Evolving Dell thin client portfolio Based off a software-defined strategy



Improved performance



More simplicity and consistency



More flexibility and choice



Cloud Client Workspace portfolio

Innovative OS and software options to optimize your approach to VDI and app modernization.

Wyse Management Suite

Modern public and private cloud deployment and management





Dell ThinOS



Most secure thin client OS 1

Dell Hybrid Client

on Ubuntu Linux







Most flexible experience in a hybrid environment.²

Windows 10 IoT Enterprise





Power and familiarity of Windows in a thin client optimized by Dell.

Dell thin client solutions





Select Dell OptiPlex, Latitude and Precision clients

¹ Based on Dell analysis of Dell ThinOS v. competitive products, January 2023.. CLM-006983.

Dell client portfolio for Cloud Client Workspace



OptiPlex 3000 Thin Client

The most secure and capable thin clients



OptiPlex All-in-One*

Security and productivity, all in one





Latitude 3440

Latitude 5440

Work confidently. On the move

+ a broader selection of Latitude, OptiPlex and Precision clients with Dell Hybrid Client





OptiPlex 3000 Thin Client

The most secure* and capable desktop thin client, now designed by OptiPlex, the trusted name in desktop innovation for 29 years



+ Built with Intel® Celeron and Pentium Quad Core™ processors (Celeron N5105 2GHz/2.9GHz and Pentium N6005 2GHz/3.3GHz Quad Core)

- +Supports up to three 4K displays @60Hz
- + Ultra-compact, optimized OptiPlex Micro Pro 2 ID bezel with vertical fanless orientation; qualified with the complete OptiPlex ecosystem

Secure and capable thin client

- Supports up to 16GB DDR4 memory, 32GB eMMC flash storage with optional 256GB PCIe SSD
- Native 6 USB, 2 DP, RJ45, UAJ ports and Wi-Fi 5 or 6/6E* option with internal or external antenna
- Optional AUX port in the rear that supports VGA, DisplayPort1.4b, HDMI 2.0, USB-C with alt-DP, USB 3.2 Gen 1, serial port with PS2 port or a serial port

- Three different operating systems incl. Dell ThinOS, Windows 10 IoT Enterprise and Ubuntu Linux with Dell Hybrid Client option
- Hybrid cloud management with Wyse Management Suite Pro
- Long lifecycle with 3-year next business day warranty

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OptiPlex All-in-One thin client solution with Cloud Client Workspace

Picture perfect audio and video experience



Best-in-class performance and collaboration tool

- + New 24" chassis with dark grey ID options combine beauty and power in a minimal footprint, perfect for customer-facing workspaces where aesthetics are key
- + Low Blue Light certification on both Touch and Non-Touch panels

- + Built with 13th gen Intel® processors with latest Hybrid Core technology
- + Up to 32GB memory and 512GB SSD
- + Two different AIO stand options provide user flexibility while the small footprint saves desktop space
- + Configure your OptiPlex All-in-One with Dell ThinOS, Dell Hybrid Client* or Windows 10 IoT Enterprise to power your VDI environment with a smarter user experience, stronger security and easier IT management.
- + Gain instant control with Wyse Management Suite Pro on Public Cloud* and securely manage a distributed workforce



Latitude 3440 thin client solution with Cloud Client Workspace

Up-leveled essential productivity.



New Design

- + Refined laser texture, soft charcoal color
- Improved keyboard better key travel, laser-etched key prints, and added mic mute button
- Upgraded touchpad quieter with higher rigidity and smooth glass-like feel
- + Mechanical Camera Shutter (standard)

Up-leveled business-class performance

- → Powered for productivity with newest Intel 13th Gen CPU up to i5
- + Up to 32GB DDR4, 512GB SSD storage and optional WiFi 6/6E
- → Longer life-cycle batteries (42Whr entry), upsell to 54Whr for optimal battery life
- + FHD+IR camera, now offered on nontouch configs

Security and unified management

- → Configure your Latitude 3440 with Dell ThinOS, Dell Hybrid Client or Windows 10 IoT Enterprise* to power your VDI environment with a smarter user experience, stronger security and easier IT management.
- + Gain instant control with Wyse Management Suite Pro on Public Cloud* and securely manage a distributed workforce



Latitude **5440 thin client solution with Cloud Client Workspace**Our most scalable and sustainable Latitude





Scalable Performance and Security

- Memory options of LPDDR5, broad range of security options** - FIPS option (15"), Smart Card reader
- Latest 13th Gen Intel vPro Processors –
 15W and 28W options
- + Improved FHD camera and FHD screen

Innovation in Sustainability

- + 64% more sustainable gen over gen (by weight);*** more recycled materials in lid, palm rest, battery and inner frame, and other internal parts
- 100% recycled and renewable packaging; multipack bulk shipping options to reduce carbon footprint

Security and unified management

- → Configure your Latitude 5440 with Dell ThinOS, Dell Hybrid Client or Windows 10 IoT Enterprise* to power your VDI environment with a smarter user experience, stronger security and easier IT management.

End-to-end security start at the endpoint with Cloud Client Workspace

Dell ThinOS

The most secure thin client OS¹ purpose-built for VDI

Dell Hybrid Client

Secure access to applications and data wherever they are hosted

Windows 10 IoT Enterprise

Strong security and flexible management options







Dell ThinOS - The Most Secure Thin Client OS





The most secure keeps getting better



Manage a distributed workforce with Wyse Management Suite for modern management from the cloud



User productivity with modern desktop mode and an intuitive interface



Ready to connect to all popular VDI environments – Citrix, Microsoft, VMware, etc.



Rich collaboration experience with unified communications optimization for VDI



Purpose-built thin clients for VDI environments

End to end security starts at the end point

WITH DELL THINOS

Secure by design

- Closed architecture, no published APIs, no command shell, hardened surfaces, secure boot, device specific flash encryption
- Dell exclusive secure imaging
- Non-persistent local user and session data cache

Vulnerability Protection

 No local browser or run-time operations prevent malware latching and executed

Trusted endpoint

- Cryptographically protected certificates and configurations
- Robust network-based authentication
- Single sign-on / dual factor authentication including RSA, Imprivata and Identity Automation QwickAccess (formerly Healthcast) support



Collaboration is key

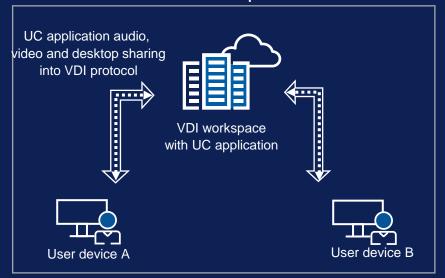
Since going remote, 62% say that collaboration has either increased or stayed the same.





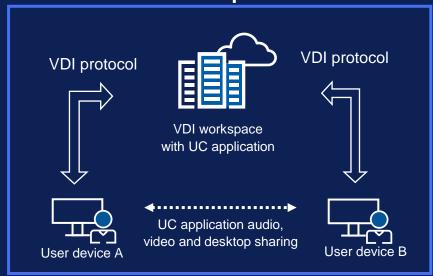
Collaborate more efficiently with optimized unified communications for VDI solutions

Without UC optimization



- Standard user experience
- Latency and resources consumption challenges

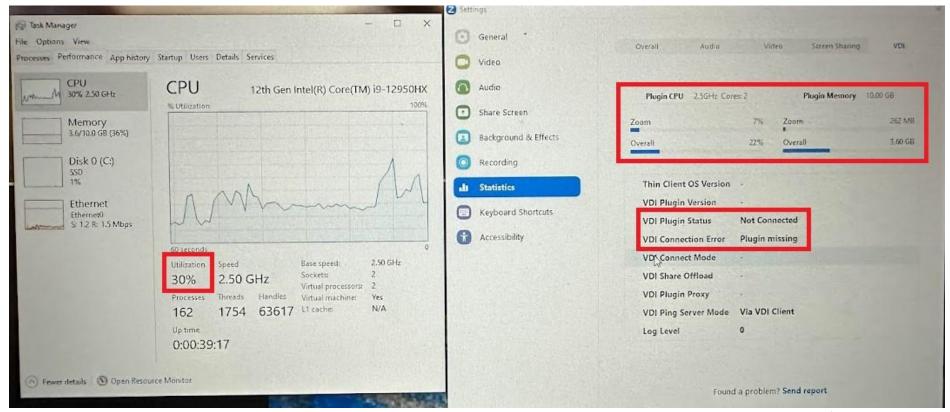
With UC optimization



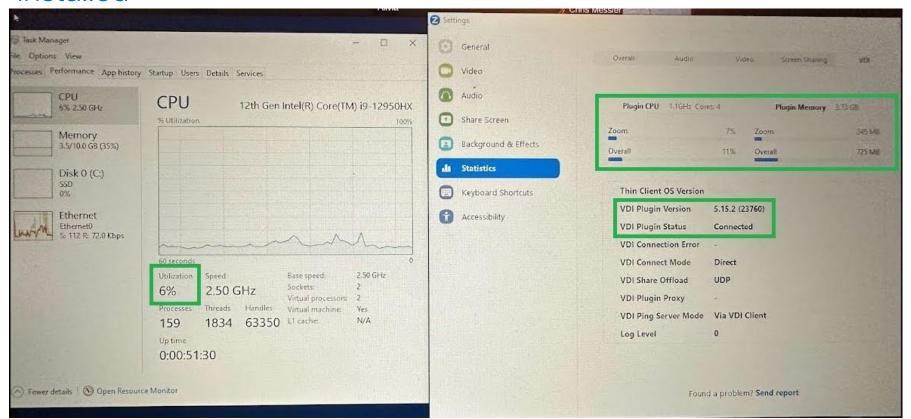
- ✓ Enhanced user experience
- ✓ Improved architecture scalability

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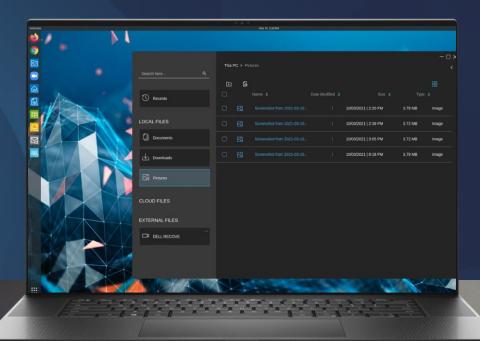
Windows VM w/Horizon & Zoom – No Zoom VDI Client Plugin installed



Windows VM w/Horizon & Zoom – With Zoom VDI Client Plugin installed



A modern thin client solution Dell Hybrid Client



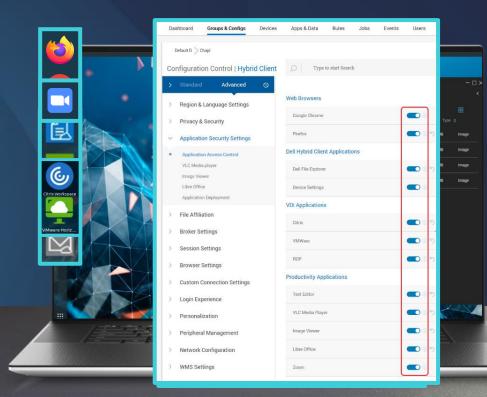
Secure access to applications and data

whether they are in the data center, on the cloud or locally on the device.

Managed local Chrome and Firefox browsers

Local collaboration apps

Cloud apps



Clients for VDI brokers

File explorer

All managed from the cloud

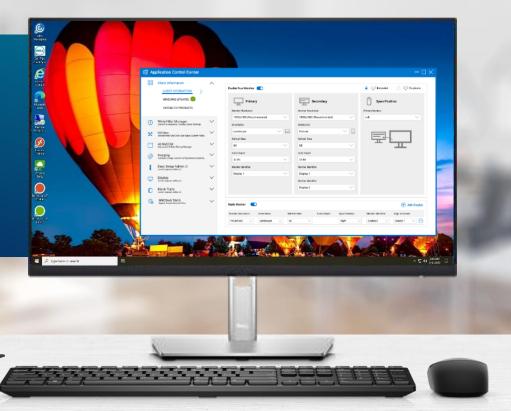
Power and flexibility of Windows in a thin client optimized by Dell.

(DELL)

Experience the benefits of our productivity apps designed to make Dell thin clients easier to deploy and adapt to your specific needs.

Boost productivity

with Dell thin clients with Windows 10 IoT Enterprise

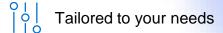


Optimizations in security, management & user experience combined with a rich Windows ecosystem











Security & trust



Intuitive IT interface



All apps at your fingertips (h)





Productive collaboration experience

Flexible management options





Wyse Management Suite Pro

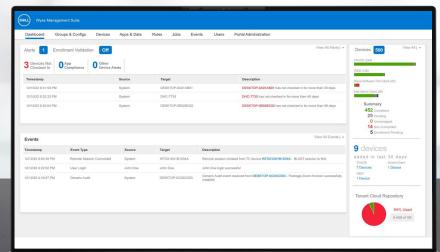
Simplify IT operations

Manage from anywhere

Scale easily

Consistent end-user experience

Modern public and private cloud deployment and management



Modern hybrid cloud management with Wyse Management Suite Pro

Automated Deployment

Flexible and modern hybrid cloud management of a distributed fleet



Zero installation time, zero server footprint and manage from anywhere even at the largest scale

Configuration management

Apply automatically user/device settings



Configure systems and BIOS, complete hardware inventories

Comprehensive OS management

Single console to manage Dell cloud client portfolio



Centralized
management of OS
updates, patches and
conversions

Apps delivery

Automate deployment and prevent user disruption



Orchestrate, personalize and deploy seamlessly

Client health & security

End-to-end protection to minimize risk



Enforce policies, secure communications and secure access

Wyse Management Suite: Standard and Pro version

Wyse Management Suite Standard version



- ✓ On-premises management tool
- ✓ Small deployment, single location
- ✓ Free download

Wyse Management Suite Pro version



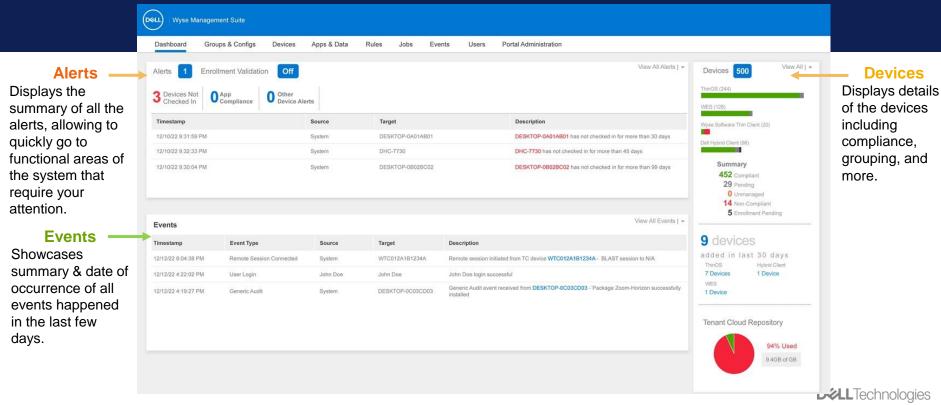
40+ Value add software features in Pro

- ✓ Either on-premises or cloud management– or a combination of both
- ✓ Up to 1M endpoints on public cloud
- ✓ Per seat, per year subscription

Dell Hybrid Client and converted Windows PCs

Dell thin client OSes: Dell ThinOS and Windows 10 IoT Enterprise

Dashboard overview

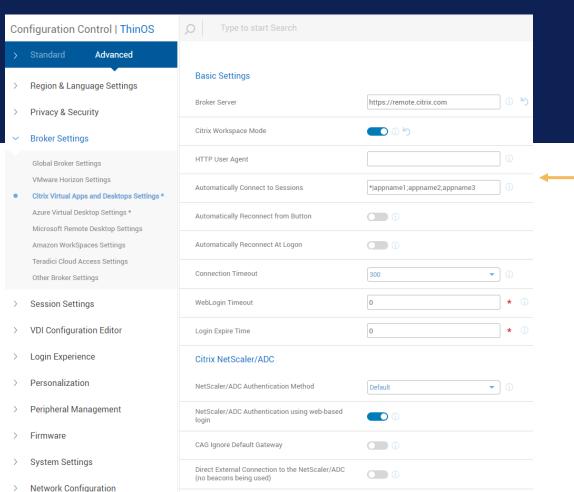


Example Thin Client Config Options

Broker Selections



Displays the default broker options and ability to add others



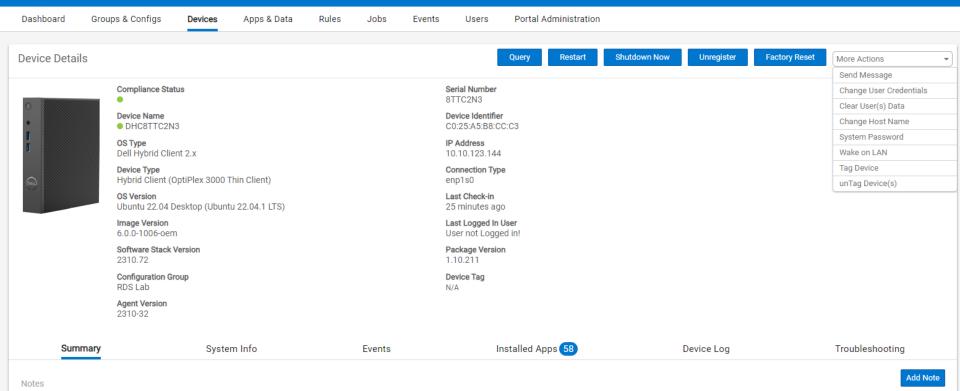
Config Options

Displays details of various options when configuring broker connections

D¢LLTechnologies

Devices View





Converter for PCs is now integrated into WMS Pro





Fully controlled desktop experience

- Convert and repurpose Windows PCs into fully controlled endpoints
- Three layers of security with Unified Write filter, Easy Setup and OS customization
- Zero touch deployment. Setup in under 20mins
- IT can select to hide or expose local applications for a smooth transition to the digital workspace
- Turn new or legacy PCs into a kiosk system, a digital display station, a single purpose desktop or an optimized endpoints for virtual workspaces

Optimized VDI endpoints

Dell thin client solutions with Cloud Client Workspace



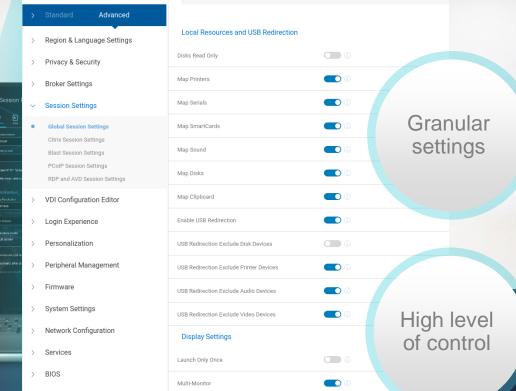
Optimized VDI endpoints

Dell thin client solutions with Cloud Client Workspace



A dedicated VDI end point solution

Centralized management



Full Screen Mode

Configuration Control | ThinOS

Thin Client stands and mounts

- · De-clutter and re-design your workplace.
- With custom mounting options the OptiPlex desktop can be tucked away behind the monitor or on a wall so it takes up literally 0% desk space. That leaves plenty of room for a big monitor (or two), a more comfortable set-up, and a more productive environment.



At the desk



Micro All-in-One Stand (Refreshed for CY22 model)



Micro VESA Mount for E Series Monitors



Vertical stand



Micro VESA Mount for wallmounting with PSU Adapter Sleeve



Micro Dual VESA Mount with Monitor Arm

Cloud Client Workspace portfolio

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1 Based on Dell analysis of Dell ThinOS v. competitive products, January 2023.. CLM-006983.

2 Based on Dell analysis of Dell Hybrid Client software (version 1.5 or above) preinstalled on select Dell commercial clients with Wyse Management Suite Pro v. comparative solutions, Jan 2020. For more details, visit www.DellTechnologies.com/DellHybridClient. AD# G21000041.

Next steps



Explore

Dell.com/ CloudClientWorkspace





Try it now

Wyse Management Suite Interactive Demo





Learn

Technical training services





Thank you!!

Chris Messier

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Personal Dell thin client/VDI blog www.vditoolbox.com
Not endorsed by Dell





Dell Thin Clients. Reimagined.

Welcome to the next generation of Dell thin client solutions.





Optimized for operational excellence, security, and employee productivity, our new thin client solutions enhance the VDI experience. Pair our thin client software options with industry-leading Latitude and OptiPlex systems for a personalized VDI endpoint solution.